



PRESS RELEASE
Comcast
One Comcast Center
Philadelphia, PA 19103
business.comcast.com

Comcast Business Drives Chapman Auto Stores Forward with Fiber Services

Top Philadelphia Automobile Group Relies on Comcast Business Ethernet, Internet, Voice and Video Services to Help Serve Customers and Support Reliable Operations

PHILADELPHIA – September 19, 2017 – [Comcast Business](#) today announced that Chapman Auto Stores, which provides high-quality vehicle sales and service at ten locations throughout greater Philadelphia, relies on the Comcast Business suite of network services to power Chapman’s dealerships, corporate office, body shops and data center. The integrated Ethernet, internet, voice and video services powers Chapman Auto Store locations to provide customers with great service and reliable business operations.

For over 50 years, [Chapman Auto Stores](#) has served the greater Philadelphia and tristate area with high-quality vehicles from ten different brands including Ford, Lincoln, Chevrolet, Nissan, Chrysler, Jeep, Dodge, RAM, Volkswagen and Mazda. The company has sales, service and body shops across ten locations and its business is heavily reliant upon dependable internet and network services for all of its operations, which include completing paperwork on new car purchases, servicing vehicles and providing superior customer service.

“If we cannot access the internet or connect to our data management system, our business grinds to a halt. Additionally, we are always looking to stay at the forefront of industry advancements and deliver the best for our customers. Our new network of advanced phone, internet and video enables consistent operations,” said Keane Storey, director of business development, Chapman Auto Stores. “The communications services from Comcast Business allow our employees to focus on delivering the high-quality customer experience that we pride ourselves on, and provide assurance that we’re ready and able to support growth as we continue to expand.”

Chapman Auto Stores implemented an [Ethernet Network Service](#) with 30 Megabits-per-second (Mbps) to each of its locations along with a 300 Mbps secure connection to the data center to handle its Microsoft Exchange and data management systems. The company’s headquarters in Horsham has a 25 Mbps [Ethernet Dedicated Internet](#) and each location is also serviced by a 150 Mbps [Business Class Internet](#) line that handles the majority of internet traffic from customers and staff. Additionally, each body shop, office and dealership is equipped with Comcast [PRI phone service](#), [Business Voice](#) as well as [Comcast Business TV](#) for entertainment in the customer areas.

“Overall, we have had a substantial drop in the number of challenges with our network since implementing Comcast Business services. Our backup with Comcast Business Ethernet has been reliable. It has been a significant benefit to our business, especially our service department, which requires fast service to download programming updates for cars and repairs,” Storey continued.

“Customer-centric companies, such as Chapman Auto Stores, require dependable services to provide the best customer service, whether it be video options in a waiting area, fast internet service for personal entertainment or phone lines to reach the service or sales departments,” said David Dombroski, vice president for Comcast Business, Freedom Region. “Comcast Business’ suite of services provides Chapman Auto Stores with an enhanced network, resulting in a great experience for its customers.”

About Chapman Auto Stores

The Chapman Auto Stores has served the local community with high quality vehicle sales and service for over a half century and has sold tens of thousands of vehicles, about one vehicle every 10 minutes. With

ten locations from Atlantic City to Lancaster County, The Chapman Auto Stores is one of the largest auto groups in the tristate area with the best selection of new vehicles – Ford, Lincoln, Chevrolet, Nissan, Chrysler, Jeep, Dodge, RAM, Volkswagen and Mazda – as well as certified pre-owned vehicles and experienced accessories departments to serve ALL accessory needs.

About Comcast Business

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by an advanced network, and backed by 24/7 customer support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation's largest cable provider to small and mid-size businesses and has emerged as a force in the enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing providers of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter @ComcastBusiness and on other social media networks at <http://business.comcast.com/social>.

About Comcast Cable

Comcast Cable is one of the nation's largest video, high-speed internet and phone providers to residential customers under the XFINITY brand and also provides these services to businesses. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA) is a global media and technology company. Visit www.comcastcorporation.com for more information.

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Media Contacts:

Kathryn Ghita

LEWIS

781.418.2421

kathryn.ghita@teamlewis.com

Jennifer Bilotta

Comcast

215.642.6635

Jennifer_Bilotta@cable.comcast.com